

OPPORTUNITY

# SIMPLY WORLD CHANGING™

A global community of leaders obeying the Great Commission



Haggai Institute



## The Haggai Institute Process

### What We Do

**Identify** uniquely positioned believers in non-Western countries who are in leadership roles with great influence over their communities and cultures.

**Provide** a world-class learning experience in the area of evangelistic leadership to approved candidates.

**Send** highly equipped leaders back into their vocational callings to lead their nations to Christ.

For more than 40 years, Haggai Institute has been bringing together the right team of national leaders, stellar faculty, and Kingdom investors to leverage their collective influence to advance the cause of Christ in Asia, Africa, Latin America and the Middle East.

We equip proven leaders to transform the world they live in for Christ.

It's that simple.

At Haggai Institute, we believe the most effective way to evangelize a nation is from the inside out and from the top down. God has uniquely placed passionate Christian men and women into positions of leadership within their our communities all over the world.

By providing these leaders with the highest-level evangelistic leadership training and creative tools, these leaders are leveraging their influence for Christ through their professions of government, business, medicine, education, and religion.

Is it possible for an individual to have influence on 20 countries around the world at one time? Even the greatest presidents cannot do it. But you can. You can influence the spiritual situation in our countries through your obedience and sacrifice. The result will have a great impact on the transformation of our nations.

—Iryna Y., Belarus  
International Alumna



## A global community of leaders

Haggai Institute connects and supports a global community of leaders comprised of an international fellowship of people of influence, from all Christian traditions and denominational backgrounds, with a shared determination to present Christ in every culture.

Within this community, leaders worldwide achieve far more than they could as individuals.

### Our global community is created by:

#### **Influential Leaders**

With a passion for Christ and a love for those they influence, these national leaders are willing to invest their time to complete the world-class learning experience and their lives into the transformation of their communities, their cultures, and their nations.

#### **Stellar Faculty**

It takes the best to train the best! With decades of experience in the areas of leadership, evangelism, and cultural relevance, Haggai Institute faculty members are willing to invest their expertise into those who are uniquely positioned by God to influence their nations for Christ.

#### **Kingdom Investors**

These men and women long to see nations changed by the life-saving message of Jesus Christ. They are willing to invest their resources into equipping others who are already in position to advance the Gospel in places they could never go.

#### **Haggai Institute**

With a proven ministry model for over 40 years, Haggai Institute continues to invest in our vision to ensure the Gospel of Jesus Christ is presented in the power of the Holy Spirit with cultural relevance and sensitivity to all peoples, especially in non-evangelized nations.

It is our mission to provide a specialized learning experience to qualified, non-Western Christian leaders, motivating them to present Jesus Christ to their people without compromise and without offense. As a result, every person on the planet can hear the Gospel in culturally relevant terms and be able to make an informed decision regarding the claims of Jesus Christ.

In a divided world, Haggai Institute is a global community of leaders representing a unique common ground of trust and collaboration, both among nations and among denominations.



## Immediate Opening US Development Director – West Coast

### Position Summary

*The Development Director is responsible for building relationships with and raising funds from donors and cultivating prospects capable of contributing to the ministry, as well as motivating and assisting donors to establish estate plans with Haggai Institute as a beneficiary. The Development Director will bring to his / her position promotional expertise to increase the awareness and funding of H.I. The Development Director reports to the Chief Development Officer.*

### Qualifications

- A mature Christian with a record of leadership in a Christian home church and within Christian circles.
- An up-to-date awareness of the geopolitical and religious climate.
- A passion to see evangelism inroads in non-Christian cultures through advanced leadership training of national (indigenous) Christian leaders.
- Professional with skills applicable to the field of fundraising.
- Good communicator with excellent human relations skills.
- Perseverance, persistence, tenacity, integrity and patience.
- High energy level combined with the ability to work under pressure and get things done in an efficient and timely manner; able to deliver measureable outcomes.
- Ability and willingness to travel frequently.
- Skill set including computer / data entry skills.
- College degree.

### Responsibilities

- Contribute towards the successful realization of the Development Department's fundraising goals.
- Develop strategies and goals within the H.I. vision and program parameters for cultivating donors.
- Exhibit tenacity and commitment to ministry, donor development, and personal goals.
- Develop personal relationships by face-to-face contacts that result in giving to Haggai Institute.
- Maintain focused, frequent and personal contact with major donors.
- Exhibit persistence, persuasiveness, and resourcefulness without offending.
- "Close" - bring the donor or prospective donor to the point of giving.
- Identify qualified prospects. Embrace the concept of networking. Obtain qualified referrals.
- Cultivate prospects to become new donors.
- Think creatively of ways to develop new sources of funding.
- Utilize technology and public speaking skills to make excellent presentations of the H.I. ministry.
- Maintain an income to expense ratio commensurate with department expectations. The ratio would increase as experience and time with the organization increases.
- Maintain accurate and timely records as prescribed.
- Accept and adjust to change as necessary. Maintain a positive attitude and enhance team spirit.



### **Compensation**

- Salary based. Commensurate with experience and productivity.
- Benefits as described in the Employee Handbook (subject to change as the need arises).
- Satisfaction of contributing significantly to reaching a lost world for Christ.
- A significant window of opportunity exists for fundraising during the last one-third of the year. Vacations are limited during that time and no vacation days are permitted between Thanksgiving and the Annual Meeting held during the last weekend in February.

### **Other Conditions**

- Hours of work are officially from 8:00 am to 5:00 pm Monday to Friday; however the effort necessary to undertake your role effectively will dictate the real time required – for instance: important evening meetings and strategic weekend church presentations.

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We invite interested people to visit [www.haggai-institute.com](http://www.haggai-institute.com) to learn more about the ministry. If you feel you have the experience, calling and passion needed to be effective and enjoy serving in this capacity, forward your resume and 3-5 references to:

**Tommy W. Thomas**  
Managing Director  
SIMA International  
615-261-4623  
[resumes@simainternational.com](mailto:resumes@simainternational.com)

Please put *US Development Director – Haggai Institute* in the subject line.

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